



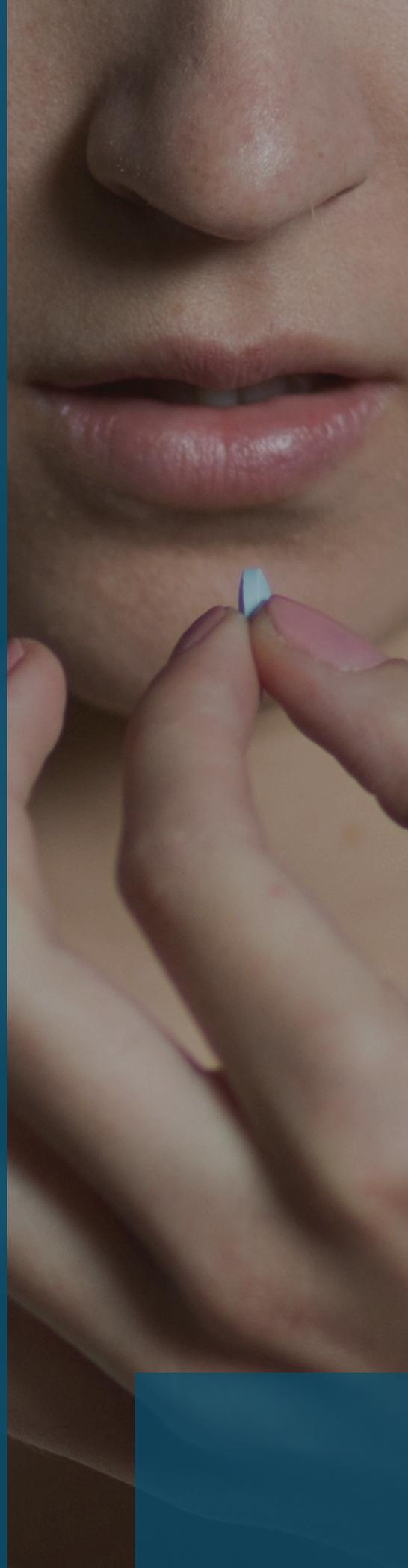
YOUR HEALTH PLAN HAS A SERIOUS DRUG PROBLEM

IT'S TIME TO TAKE CONTROL OF
YOUR RX SPEND.

RX SAVINGS ANALYSIS

SCRIPTSOURCING LLC
RX SOLUTIONS | EXPERT RISK MANAGEMENT

www.scriptsourcing.com



OVERDOSING ON PRESCRIPTION DRUG COSTS

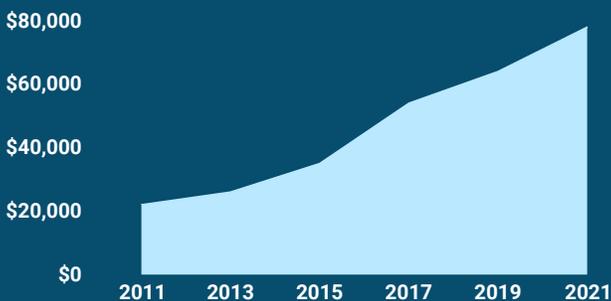


The **Mayo Clinic** and **Olmsted Medical Center** researchers have shown that nearly **70% of Americans** are on **at least one** prescription medication, and more than **50% are on two**.

Who is covering the cost?

25% of all healthcare spending goes toward **prescription medications**, and **80%** is on **name-brand drugs**.

THE COST OF ENBREL



OUTRAGEOUS PRESCRIPTION PRICES



Name-brand medications are increasing at a rate of **13% per year**.



Over the past four years, the top 50 generic medications have **increased by 373%**.



New arrival **Hepatitis C** specialty medications cost **\$1,150 a pill**.



Specialty medications account for **50%** of total drug expenditures.



Medication non-adherence and **pill skipping** have become a growing **epidemic**.



20% of all hospitalizations are the result of **medication non-adherence**.

INTERNATIONAL PHARMACY PROGRAM (IPP)



Consumers in the United States pay up to **16 times more** than in other countries for the same name-brand medications.

Our international pharmacy management firm has been sourcing these medications for employers **over the past two decades without incident.**

ScriptSourcing sources these medications through tier-one countries with the **same or higher standards as the FDA.**



-  \$0 Rx Copays
-  1,000 + Medications
-  \$0 Shipping & Handling
-  Member Advocates

SAFETY PROTOCOLS

- All medications are factory packaged and sealed
- Medications must be FDA approved
- Medications are shipped in a 90-day supply
- We do not source narcotics
- Members will be contacted directly for quarterly reorders
- All pharmacies are inspected and maintain pharmacists onsite

MANUFACTURER'S ASSISTANCE PROGRAM (MAP)

 \$0 Rx Copays High-Cost Specialty Meds Directly from the Manufacturer MAP Advocacy Team

Many factors contribute to the continuing increase in the price of specialty drugs. **Development** of specialty drugs not only **costs more**, but they also take **longer to develop** than other large market pharmaceuticals. In addition, there are often **fewer drug choices** for rare or hard-to-treat diseases.

ScriptSourcing can source name-brand specialty medications through our MAP program, providing health plan members with their **medications at no cost**.

We walk plan members **step by step** to navigate and apply for these programs. The member will be **approved for the program annually** and contacted by our advocates for renewal.

SAFETY PROTOCOLS

- All medications are sourced directly from the manufacturer
- Medications must be **FDA approved**
- Members will be contacted directly for yearly reorders
- Members are provided a 60 day override with a \$0 copay during the application process



EMPLOYER RX ANALYSIS

RX ANALYSIS & SAVINGS SUMMARY



SAMPLE

Summary

| | |
|---------------------|-----------------------|
| Incumbent PBM : | Prime Therapeutics |
| Date range : | 5/1/2021 To 5/31/2022 |
| Number of scripts : | 32072 |
| Total Rx spend : | \$4,127,210 |

Saving Opportunity per Program

| | |
|---------------------------|-------------|
| IPP Savings Opportunity : | \$2,496,102 |
| MAP Savings Opportunity : | \$1,560,462 |

EMPLOYER RX ANALYSIS

OPPORTUNITY LIST


 SAMPLE

| Med Name | Dosage | Spend | MAP | IPP |
|--------------|----------|--------------|-----|-----|
| KORLYM | 300MG | \$306,244.80 | Yes | |
| RETEVMO | 80MG | \$231,034.32 | Yes | |
| TRULICITY | | \$162,137.01 | | Yes |
| OZEMPIC | 4MG/3ML | \$116,909.41 | | Yes |
| JARDIANCE | 25MG | \$110,436.05 | | Yes |
| OZEMPIC | 2/1.5ML | \$109,905.86 | | Yes |
| HUMIRA PEN | 40/0.4ML | \$96,675.97 | Yes | Yes |
| STELARA | 90MG/ML | \$96,503.23 | Yes | Yes |
| FARXIGA | 10MG | \$94,258.49 | | Yes |
| COSENTYX PEN | 300DOSE | \$84,442.88 | Yes | Yes |
| GILENYA | 0.5MG | \$73,745.94 | Yes | Yes |
| XIFAXAN | 550MG | \$65,446.87 | Yes | Yes |
| OTEZLA | 30MG | \$62,996.94 | Yes | Yes |
| JANUVIA | 100MG | \$60,104.69 | | Yes |
| DUPIXENT | 300/2ML | \$58,443.35 | Yes | |
| ELIQUIS | 5MG | \$57,989.79 | | Yes |
| BIKTARVY | | \$49,253.79 | Yes | Yes |
| TREMFYA | 100MG/ML | \$48,767.92 | Yes | Yes |
| HUMIRA PEN | 40MG/0.8 | \$48,242.00 | Yes | Yes |
| JARDIANCE | 10MG | \$48,039.05 | | Yes |
| XARELTO | 20MG | \$41,028.92 | | Yes |
| HUMIRA | 40MG/0.8 | \$40,775.13 | Yes | Yes |
| TRULICITY | 3/0.5 | \$38,970.03 | | Yes |
| NOVOLOG | | \$38,842.24 | | Yes |
| TRESIBA FLEX | 200UNIT | \$38,378.57 | | Yes |
| TRELEGY | | \$36,777.67 | | Yes |
| SKYRIZI | 150DOSE | \$34,606.00 | Yes | Yes |
| VICTOZA | 18MG/3ML | \$33,883.07 | | Yes |

Based on data from 5/1/21 to 5/31/22

EMPLOYER RX ANALYSIS

IPP SAVINGS ANALYSIS

PER PILL COMPARISON



SAMPLE

| Drug Name & Strength | Quantity | PBM Per Pill Cost | SS Per Pill Cost | Per Pill Savings | Total PBM Cost | Member Paid | Plan Paid |
|----------------------|----------|-------------------|------------------|------------------|----------------|-------------|-------------|
| JARDIANCE 25MG | 6508 | | | | \$110,436.05 | \$20,202.16 | \$90,233.89 |
| FARXIGA 10MG | 5690 | | | | \$94,258.49 | \$19,576.62 | \$74,681.87 |
| JANUVIA 100MG | 3900 | | | | \$60,104.69 | \$10,986.91 | \$49,117.78 |
| GILENYA 0.5MG | 240 | | | | \$73,745.94 | \$3,801.55 | \$69,944.39 |
| ELIQUIS 5MG | 7602 | | | | \$57,989.79 | \$9,826.32 | \$48,163.47 |
| JARDIANCE 10MG | 2820 | | | | \$48,039.05 | \$10,238.40 | \$37,800.65 |
| OTEZLA 30MG | 960 | | | | \$62,996.94 | \$10,050.00 | \$52,946.94 |
| XARELTO 20MG | 2640 | | | | \$41,028.92 | \$7,210.11 | \$33,818.81 |
| FARXIGA 5MG | 1634 | | | | \$26,859.31 | \$3,945.20 | \$22,914.11 |
| TRELEGY | 3900 | | | | \$36,777.67 | \$8,535.21 | \$28,242.46 |
| ADVAIR DISKU 250/50 | 3180 | | | | \$19,518.66 | \$1,376.01 | \$18,142.65 |
| TRIUMEQ | 300 | | | | \$30,927.24 | \$4,608.92 | \$26,318.32 |
| JANUMET XR 50/1000 | 2460 | | | | \$18,447.87 | \$3,041.01 | \$15,406.86 |
| LATUDA 80MG | 360 | | | | \$15,424.54 | \$2,210.99 | \$13,213.55 |
| JANUMET 50/1000 | 1680 | | | | \$13,508.26 | \$2,032.00 | \$11,476.26 |
| VRAYLAR 4.5MG | 330 | | | | \$13,030.14 | \$3,160.31 | \$9,869.83 |
| ENTRESTO 24/26MG | 1888 | | | | \$17,612.76 | \$3,758.04 | \$13,854.72 |
| VRAYLAR 1.5MG | 277 | | | | \$11,147.75 | \$2,804.60 | \$8,343.15 |
| FLOVENT AER 110MCG | 432 | | | | \$8,963.84 | \$2,472.81 | \$6,491.03 |
| ENTRESTO 49/51MG | 1740 | | | | \$15,979.34 | \$3,759.77 | \$12,219.57 |
| XELJANZ XR 11MG | 90 | | | | \$15,211.56 | \$3,750.00 | \$11,461.56 |
| PRADAXA 150MG | 1380 | | | | \$10,670.24 | \$4,261.08 | \$6,409.16 |
| ELIQUIS 2.5MG | 1440 | | | | \$11,278.82 | \$2,771.58 | \$8,507.24 |
| JANUVIA 25MG | 600 | | | | \$9,546.83 | \$1,532.21 | \$8,014.62 |
| TRINTELLIX 20MG | 660 | | | | \$8,750.60 | \$1,109.06 | \$7,641.54 |
| BREO ELLIPTA 100/25 | 1860 | | | | \$11,099.04 | \$1,349.67 | \$9,749.37 |
| SPIRIVA 2.5MCG | 52 | | | | \$5,934.49 | \$727.76 | \$5,206.73 |
| XIGDUO XR 10/1000 | 420 | | | | \$6,943.64 | \$1,388.75 | \$5,554.89 |
| COMBIVENT 20/100 | 76 | | | | \$6,616.85 | \$1,472.59 | \$5,144.26 |
| BRILINTA 90MG | 1320 | | | | \$8,794.46 | \$1,336.31 | \$7,458.15 |
| ADVAIR DISKU 100/50 | 1380 | | | | \$6,889.90 | \$467.12 | \$6,422.78 |
| XIIDRA 0.05 | 1200 | | | | \$11,402.18 | \$3,420.64 | \$7,981.54 |
| ANORO ELLIPT 62.5/25 | 1440 | | | | \$9,878.37 | \$1,119.14 | \$8,759.23 |
| SYNJARDY | 720 | | | | \$6,488.10 | \$1,297.61 | \$5,190.49 |
| SPIRIVA | 420 | | | | \$6,253.59 | \$588.52 | \$5,665.07 |
| MYRBETRIQ 25MG | 420 | | | | \$5,611.34 | \$1,061.97 | \$4,549.37 |

Based on data from 5/1/21 to 5/31/22

TOP 20 MEDICATIONS SOURCED IN 2025

1 STELARA

2 SKYRIZI

3 ENBREL

4 OZEMPIC

5 JARDIANCE

6 HUMIRA

7 COSENTYX

8 MOUNJARO

9 OTEZLA

10 ELIQUIS

11 DUPIXENT

12 RINVOQ

13 TREMFYA

14 FARXIGA

15 KESIMPTA

16 RYBELSUS

17 RYBELSUS

18 XARELTO

19 WEGOVY

20 BIKTARVY



SAMPLE INVOICE

INVOICE

International Pharmacy Program & Manufacturer's Assistance Program Transactions

| Date of Service | Member Name (ID) | Item Name | Dosage | Qty. | Days Sup. | MAP /IPP | PBM Cost | SS Cost | Savings | Amt. Due |
|-----------------|------------------|-------------|----------|-------|-----------|----------|-------------|------------|-------------|-------------|
| 03-14-24 | | Enbrel | 50 mg/mL | 12.00 | 90 | IPP | \$22,117.00 | \$9,119.97 | \$12,997.03 | \$11,329.47 |
| 04-08-24 | | Cimzia | 200mg/mL | 6.00 | 84 | IPP | \$16,583.00 | \$9,321.24 | \$7,261.76 | \$10,555.74 |
| 04-02-24 | | Stelara | 90mg/ml | 1.00 | 56 | IPP | \$26,877.00 | \$8,973.74 | \$17,903.26 | \$12,017.29 |
| 03-08-24 | | Cosentyx | 150 mg | 3.00 | 90 | MAP | \$21,875.76 | \$0.00 | \$21,875.76 | \$3,718.88 |
| 06-06-24 | | Cosentyx | 150 mg | 3.00 | 90 | MAP | \$21,479.00 | \$0.00 | \$21,479.00 | \$3,651.43 |
| 03-22-24 | | Stelara | 90mg/ml | 1.00 | 56 | IPP | \$26,877.00 | \$8,973.74 | \$17,903.26 | \$12,017.29 |
| 04-27-24 | | Stelara | 90mg/ml | 1.00 | 56 | IPP | \$26,877.00 | \$8,973.74 | \$17,903.26 | \$12,017.29 |
| 05-23-24 | | Stelara Inj | 90 mg/ml | 3.00 | 90 | MAP | \$79,185.06 | \$0.00 | \$79,185.06 | \$13,461.46 |
| 03-25-24 | | Stelara | 90 mg/mL | 1.00 | 30 | IPP | \$27,774.00 | \$8,474.99 | \$19,299.01 | \$11,755.82 |
| 04-16-24 | | Stelara | 90 mg/mL | 1.00 | 30 | IPP | \$27,774.00 | \$8,474.99 | \$19,299.01 | \$11,755.82 |



% SAVINGS: 79.05%

TOTAL

\$297,418.82

\$62,312.41

\$235,106.41

\$102,280.49

Invoice History

| TERMS | DATE | DUE DATE | INVOICE # |
|--------|----------|------------|-----------|
| NET 30 | 7/1/2024 | 07/31/2024 | 29140 |

| Invoice | Date | # Days Aging | Amount |
|---------------|------------|--------------|---------------------|
| 28423 | 05/30/2024 | 270 | \$4,020.63 |
| Total: | | | \$106,301.12 |

Savings Analysis as of 7/1/2024

First Script Date: 12/08/2021

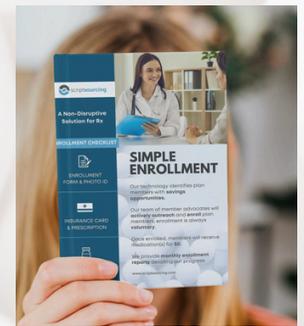
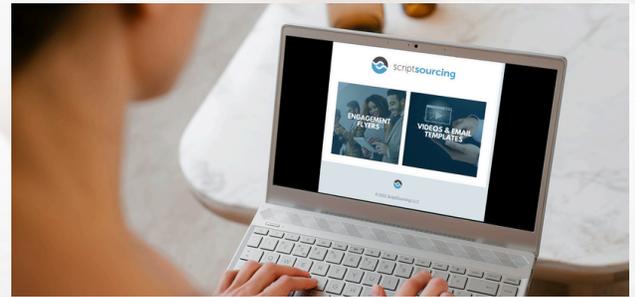
325 # Scripts Sourced YTD
 89 # Members Served YTD
 1,221 # Scripts Sourced Since Inception
 145 # Members Served Since Inception

YTD Savings \$1,844,807.21
 Total Savings Since Inception **\$5,999,566.56**
 Savings per Script Since Inception \$4,913.65
 Savings per Member Served Since Inception \$41,376.32

MEMBER ENGAGEMENT

MEMBER OUTREACH

- ✓ Member Advocates
- ✓ Customizable Flyers
- ✓ HTML Email Campaigns
- ✓ Explainer Videos
- ✓ HR Coordination
- ✓ Postcard Campaigns
- ✓ Lunch & Learn Webinars
- ✓ Digital Collateral Library
- ✓ Benefit Guide Inserts
- ✓ Med-Finder Tool
- ✓ Enrollment Link





Our mission is to help members **better adhere** to their maintenance **medications** while driving massive savings to the plan sponsor.

We want to provide a culture of **happier, healthier, and more productive** employees.

We help make people's lives better.



CONTACT US

Phone: 410-902-8811

Email: save@scriptsourcing.com

www.scriptsourcing.com

ScriptSourcing LLC

3301 Bonita Beach Rd Suite 106,
Bonita Springs, FL 34134