

ENHANCED ENGAGEMENT





1	Introduction & Welcome
2	Review of ScriptSourcing
3	Discussion of Enhanced Engagement Implementation
4	Next Steps & Action Items
5	Q & A and Open Discussion





- **✓ INCREASED ENROLLMENT**
- **✓** GREATER SAVINGS
- **✓** ONE-ON-ONE GUIDANCE
- ✓ EASY & FREE ONBOARDING SUPPORT

\$ O COPAYS

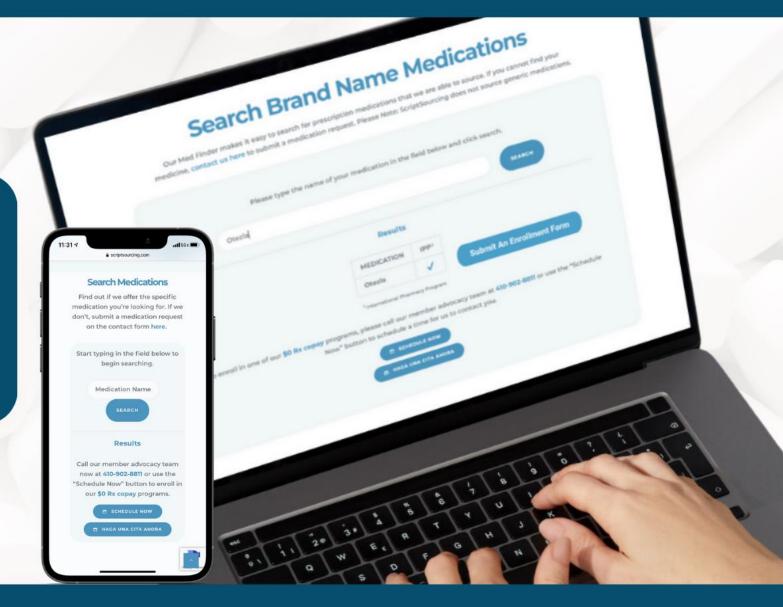




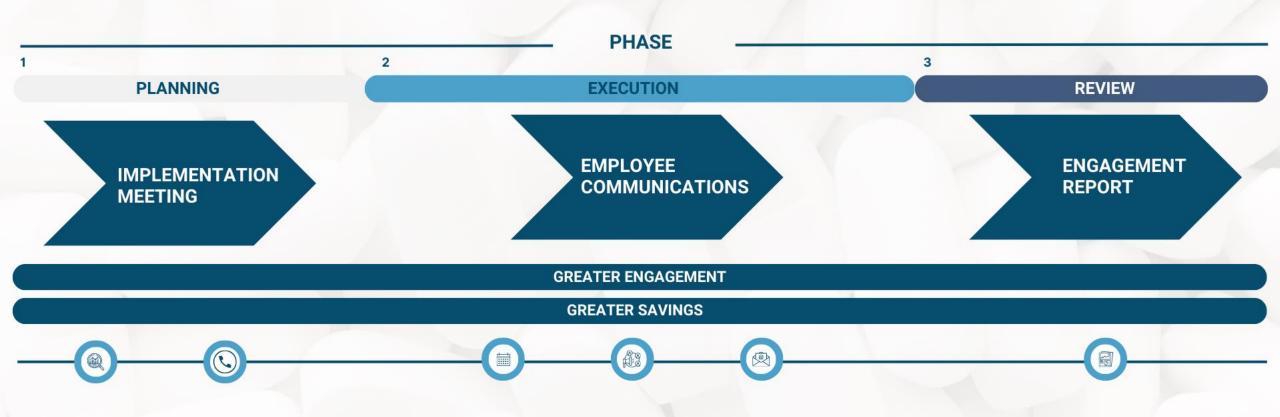




- ✓ CONVENIENT
- ✓ ACCESSIBLE
- ✓ EASY TO USE









WEEK 1

WEEK 2

WEEK 3

WEEK 4

CEO EMAIL #1

HR NEWSLETTER ANNOUCEMENT EMAIL

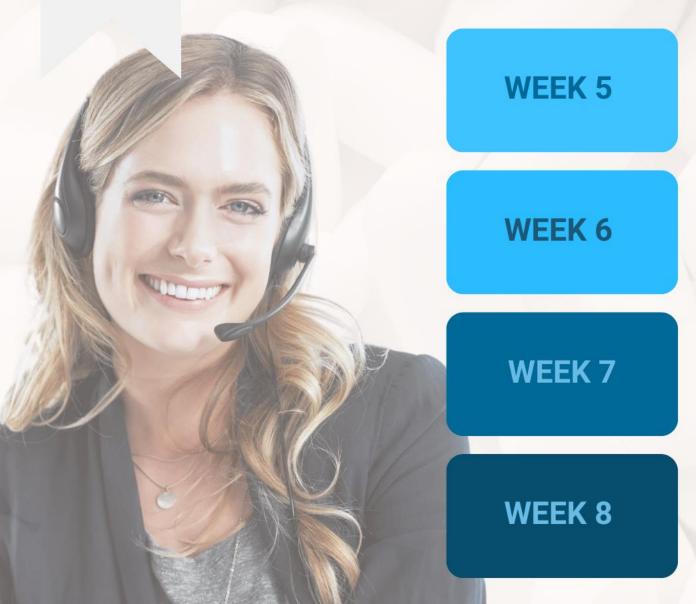
OUTREACH BEGINS

CEO ENDORSED VIDEO EMAIL

SCRIPTSOURCING EMPLOYEE EMAIL TEMPLATE #1

SCRIPTSOURCING EMPLOYEE EMAIL TEMPLATE #2





SCRIPTSOURCING EMPLOYEE EMAIL TEMPLATE #3

SCRIPTSOURCING EMPLOYEE EMAIL TEMPLATE #4

DATA REVIEW

CEO EMAIL #2

STRAGGLER OUTREACH / OPTIONAL EMAIL

SCRIPTSOURCING EMPLOYEE EMAIL TEMPLATE #5



THANK YOU!





APPENDIX





- ✓ MAP
- **✓ INCOME BASED**
- ✓ MEMBER INTRO
- ✓ NON-DISRUPTIVE





- ✓ IPP
- ✓ \$0 COPAYS
- ✓ 1,000+ MEDS
- **✓** MEMBER ADVOCATES







Eligible Members - De-Identified Client

As of 2022-04-12 14:57:09 Eastern Standard Time/EST • Generated by Molly Merson • Sorted by Last Name (Descending)

Filtered By
Show: All accounts
Stage not equal to No Outreach, Secondary, Closed Won, Closed Lost
Account ID equals De-Identified
Opportunity Owner: Full Name not equal to Arnanda Seymour, Ashley Caswell
Term Date not equal to LAST 36 MONTHS
Last Rix Fill Date equals LAST 4 MONTHS

Account Name	First Name	Last Name	Member	Dependent Type	Phone	Mobile	Email	Alt Email	Contact ID
ScriptSourcing Client	Jane	Doe	1234567	Subscriber		happymember@\$0copay.com			
ScriptSourcing Client	Jane	Doe	1234567	Spouse		happymember@\$0copay.com			
ScriptSourcing Client	Jane	Jane Doe 1234567 Subscriber happymember@\$0copay.com							
ScriptSourcing Client	Jane	Doe	1234567	Subscriber			happymember@\$0copay.com		
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ScriptSourcing Client	Jane	Doe	1234567	Dependent Type		happymember@\$0copay.com			************
ScriptSourcing Client	Jane	Doe	1234567	Subscriber		happymember@\$0copay.com			***********
ScriptSourcing Client	Jane	Doe	1234567	Subscriber		happumember@\$0copau.com			***********
ScriptSourcing Client	Jane	Lloe	1234567	Subscriber			happymember@\$Ucopay.com		**********
ScriptSourcing Client	Jane	Doe	1234567	Spouse		happymember@\$0copay.com			***************************************
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ScriptSourcing Client	Jane	Doe	1234567	Subscriber			happymember@\$0copay.com		**********
Total	Count 3								







MONTHLY SAVINGS SUMMARY

DE-IDENTIFIED CLIENT

01/19/2023

First Script Sourced

\$76,932

Total Savings YTD

\$268,012

Total Savings Since Inception

129

Prescriptions Sourced

This ScriptSourcing net savings summary was generated on 8/1/2024.

\$32,855

Value of Open Opportunities

This is an estimate based on the Rx data we receive. Please contact us to optimize savings.









JANUARY

SCRIPTSOURCING

- ✓ SS PORTAL GOES LIVE
 ✓ SS OUTREACH BEGINS
- **ACCOUNT EXECUTIVE:**

PHONE:

CLICK HERE TO CONTACT

<CLIENT NAME>

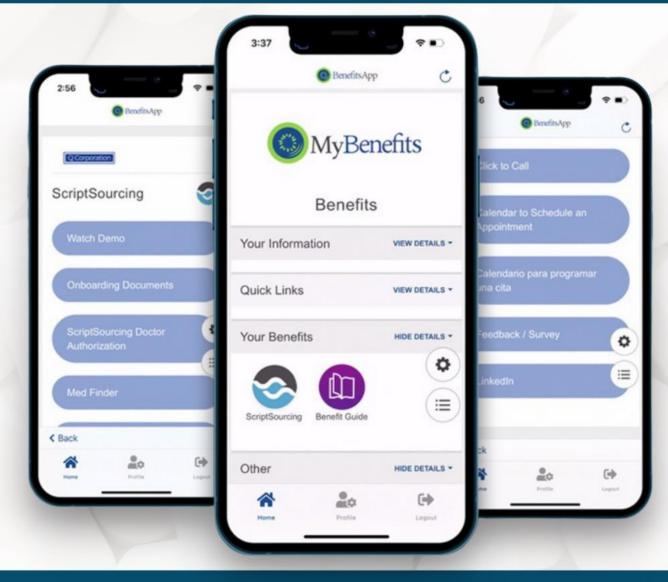
- ✓ CEO ANNOUNCEMENT
- ✓ HR ANNOUNCEMENT
- / EMPLOYEE EMAILS # 1-3

SCRIPTSOURCING CHAMPION:

PHONE: EMAIL:

Sunday	Monday Tuesday		Wednesday	Thursday	Friday	Saturday
	CEO ANNOUNCEMENT SS PORTAL LIVE	HR ANNOUNCEMENT	*CEO ENDORSED MEDIA	4	5	6
7	EMPLOYEE NEWSLETTER ANNOUNCEMENT	SS PHONE OUTREACH STARTS	10	11	12	13
14	SEND SS EMAIL #1 "NO COPAYS" LINK HERE	16	17	18	19	20
21	SEND SS EMAIL #2 "BOOK NOW" LINK HERE	23	24	25	26	27
28	29 SEND SS EMAIL #3 "SS SUCCESS STORIES" LINK HERE	30	31			







- **✓** 96% HIGHER SAVINGS
- **✓** IMPLEMENT 39% FASTER
- **✓ ELIMINATES ELIGIBILITY ERRORS**

